



# QUARTERLY POST

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**Special points of interest:**

- Sugar Grove Chamber of Commerce & Industry has reached a milestone: They have grown their membership to 150. Great job Chamber!
- Village of Sugar Grove is seeking volunteers for 50th year anniversary. If interested, please contact Cindy Welsch @ 630-466-4507
- The Parade of Homes opens on October 11th, 2006 at Kimball Hill 's "Settler's Ridge" neighborhood in Sugar Grove. The Parade hopes to bring tens of thousands of potential home buyers to Sugar Grove.
- The Luxury Home Tour in September featured Sugar Grove custom homes built in the Hannaford Farms subdivision. Three custom homes built by Ed Saloga Builders, Didier Custom Homes and Homes by Redbud were showcased.

## SUGAR GROVE CENTER GROWING



"The store openings have people in our community very excited and we are slowly growing our retail inventory," Perry Clark, Executive Director of the Sugar Grove Economic Development Corporation, said. "The Waterford Real Estate Development Corporation has made a significant investment in the community and I'm pleased to see some return on their investment."

The Sugar Grove Center's new businesses are finally starting to take shape. You can see signs for Subway, JT Nails and Hair Cuttery. JT Nail Salon and Hair Cuttery have recently opened with Subway looking to open its doors in November/December 2006.

The Waterford Real Estate Development Corporation is also working on plans with King Development and Construction to construct four 6,000 square foot office buildings directly behind the Jewel/Osco. "The King Professional Center has already sold one entire building and is working on the second of the four" stated Clark, "With this professional office space available we will be able to attract more service type companies and hopefully some medical offices." For additional information on the Sugar Grove Center contact Edgemark Properties @ 630-572-5617. King Professional Center contact Morken & Associates at 630-389-3006.

Chase Bank will have its grand opening in late November 2006. Edgemark Properties has signed new agreements with a Chinese Restaurant and a Day Care Center. The Day Care Center will also occupy an out lot.



CHASE Bank will open late November.



# COLLEGIATE LANDSCAPE



*Sugar Grove Economic  
Development Corporation  
Embracing the future...*

- Water Features  
Future Home of Collegiate Landscape.
- Maintenance  
Visit their website at [www.cll-inc.com](http://www.cll-inc.com)

*Crain's Chicago Business reports the cost of doing business in Illinois is dropping. The relative business cost index includes labor costs, tax burdens, energy costs and office costs for metropolitan areas. Illinois ranks sixth (101.8) in the US;*

- |                  |             |
|------------------|-------------|
| 1) Massachusetts | 2)          |
| California       | 3) New York |
| 4) New Jersey    | 5) Michigan |

## 1% SALES TAX JUST THE FACTS

The Village Trustees voted to place a referendum on the November 7, 2006 ballot, providing for a one percent local sales tax which would create a new revenue stream for infrastructure improvements to support local economic development. This referendum will empower our citizens to take Sugar Grove's

future in their own hands. Annual revenue from the tax is expected to be \$3 million dollars as the Village's retail base expands. These funds will provide funding for new roads, bridges, sidewalks and utility systems. The one percent sales tax only applies to goods sold within the municipality and restaurants. It

does not apply to groceries, prescription and over-the-counter medicine, or professional services. Sugar Grove's current sales tax is 6.5%, while neighboring communities are 7.5% or higher. Many residents currently travel to Aurora to shop where the sales tax is 7.75%.

## 2009 SOLHEIM CUP—RICH HARVEST FARMS

In every issue we will give you an update on the 2009 Solheim Cup which will be held at Rich Harvest Farms in Sugar Grove.

Preparation is the key to the success of the Solheim Cup at Rich Harvest Farms in 2009. The staff is working hard behind the scenes with the LPGA on making sure things will run smoothly for this inter-

national event. Perry Clark, Executive Director of Sugar Grove Economic Development Corporation, says "for this large of an event it takes at least three years to prepare for the actual event." I sit on one of several committees that has been formed to assist the staff in their sponsorship efforts. The Links Committee is working hard on attracting corporate sponsorship for the event. The great

thing about this event is Mr. Jerome Rich is donating all proceeds after the expenses are covered to LPGA and other charities. The economic benefit it brings to the region is great, but what a generous gift from Rich Harvest Farms."

They're many opportunities for corporate involvement. For more information please call (630-466-5120) or go to [www.solheimcup.com](http://www.solheimcup.com)

## WAUBONSEE CORPORATE CENTER

The Waubonsee Corporate Center is witnessing changes daily. The first of many changes is the installation of the traffic signal on Route 47 & Waubonsee Drive. The signal should be completed by the end of November. IDOT has been working rapidly at the intersection. The traffic signal not only brings safety to this much needed intersection but it also should boost the interest in the lots facing Route 47.



The remainder of Waubonsee Corporate Center is developing at a good pace. The Corporate Center industrial condos are selling/leasing quickly, mentions Clark. "We have 720 Heartland Drive building with four tenants already and the 549 Heartland Drive is almost ready for its first tenant (Harris Motor Sales). Harris will be moving from its current Heartland Drive location into a larger space."



The 769 Heartland Drive building owned and occupied by CW Construction has also gained two new tenants according to Carole Gentile, President of CW Construction.

"We have a dental office and a carpet/tile company moving into our location. We are pleased to see our industrial condos doing well," stated Clark. "I think we can anticipate the few lots we have available in the corporate center start to be developed by early spring if all goes well." Please visit the Sugar Grove EDC website for site information.

### 2006 Sugar Grove EDC Officers

Jason Penman—Chairman  
(Vice-President: Old Second Bank)

Dave Janota—Vice Chairman  
(President: American Heartland Bank & Trust)

Jim Dean—Treasurer  
(President: Oak Trust Credit Union)

Bruce Campbell—Secretary  
(Commercial Loan Officer - Union Bank)

Jim Michels—Officer  
(President: Engineering Enterprises, Inc.)

*Membership is the key to our success as an organization; membership allows us to achieve our goals and objectives.*

### **Quote of the quarter:**

*"My experience has shown me that the people who are exceptionally good in business aren't so because of what they know but because of their insatiable need to know more."*

*Michael Gerber ( an entrepreneur, small business guru and an author of five best selling books)*

## POPULARITY OF SELF-SERVICE CHECKOUT LANES INCREASES

North American consumers are on track to spend over \$475 billion at self checkout lanes, ticketing kiosks and similar self-service machines this year, up 47% from last year's \$324 billion, according to IHL Consulting Group, a Franklin, Tenn.-based research firm. "kiosks are fundamentally

changing the way consumers do business," said Greg Buzek, president of the firm. "Among retailers, we are seeing anywhere from 15% to 40% of all purchases being made at self-checkout machines." IHL says self-checkout expenditures will rise about 51% this year and 33% in

2007. "Demand for self-checkout systems," Buzek said, " should push the dollar value of transactions up near \$1.2 trillion by 2009.

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MISSION STATEMENT

*Sugar Grove Economic Development Corporation's purpose is to encourage the retention, expansion, and attraction of businesses that will provide an economic base and job creation in Sugar Grove while enhancing the quality of life for its residents and business partners.*

*We are currently looking for active members for 2007. We provide three levels of membership:*

- Executive Member
- General Member
- Associate Member

*We meet every third Tuesday of each month at 8:00am. Please visit our website for additional information or contact our office.*

*Water Permits Issued for August 2006*

Community	Residential \$	Commercial \$	Total \$	Total Permits
Aurora	79,250	136,500	215,750	92
Oswego	120,00	129,000	249,000	65
Montgomery	51,500	15,250	66,750	46
North Aurora	25,000	8,500	33,500	22
<b>Sugar Grove</b>	<b>16,250</b>	<b>0</b>	<b>16,250</b>	<b>13</b>
Yorkville	11,250	0	11,250	9
<b>TOTAL</b>	<b>303,250</b>	<b>289,250</b>	<b>592,500</b>	<b>247</b>

*Courtesy of Fox Metro Water Reclamation District. Starting in 2007 the Sugar Grove EDC will have this statistical information on its website monthly.*

BUSINESS PROFILE  
SCHRAMM CONSTRUCTION

Schramm Construction Corporation opened for business in 1993 as a carpentry subcontractor for commercial and industrial projects. Since then, we have evolved into a full service General Contracting firm. We offer design/build construction, construction management, and general contracting services for a wide range of customers. We also offer self-performance of carpentry on selected projects. Our services can include conceptual and preliminary budgeting and pre-construction consulting services.

Our professional experienced staff includes project managers, estimators, field superintendents, accounting personnel, clerical support, and union carpenters.

SCC projects are widely diver-



sified and have included some of the following: Recreational projects, swimming pools, churches, municipal facilities, restaurants, resorts, schools, and office buildings. Visible highlights located in the surrounding communities include the 50,000 square foot addition to CCC in St. Charles, Tanglewood Swim Club and Don Manuel Restaurant in Batavia, Suburban Tire

and First Choice Bank in Geneva, Hook a Kid on Golf Building in Sugar Grove @ Rich Harvest Farms, Trinity United Methodist Church in Yorkville, Westminster Presbyterian Church in DeKalb, and Blackberry Creek Church in Aurora.

Our Mission  
"Excellence in Construction, Building with Integrity"

The team at Schramm Construction has a passion for excellence, integrity, and valued relationships. This is our business philosophy..

The Sugar Grove EDC is very proud to have Schramm Construction on our Executive Board and we value Fred's leadership and vision.